



## Europass Curriculum Vitae

### Ylvije (Boriçi) KRAJA

Department of Business Administration  
Faculty of Economy  
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### PERSONAL INFORMATION

Name	Ylvije Boriçi KRAJA
Address	L. Kiras, Rr.Kodra, Kolegji "Hasan Riza Pasha", Shkoder, Albania
E-mail	<a href="mailto:ylvije.kraja@unishk.edu.al">ylvije.kraja@unishk.edu.al</a>
Nationality	Albanian
Birthday	24.12.1965
Gender	Female

### II Work Experience

#### Lecturer and researcher in the economic/education

Dates (from- to)	2020
Name and address of employer	Faculty of Economy, University of "Luigj Gurakuqi" Shkoder
Type of business or sector	Education
Occupation or position held	<b>Head of Business Administration Department.</b>
Dates (from- to)	March 2009
Name and address of employer	Faculty of Economy, University of "Luigj Gurakuqi" Shkoder
Type of business or sector	Education
Occupation or position held	<b>Lecturer</b> in Microeconomics, Macroeconomics and Corporate Governance, Decision Making.
Main activities and responsibilities	<i>Lecturing (Full time)</i>
Dates (from- to)	2017- 2018
Name and address of employer	University "Ukshin Hoti"
Type of business or sector	Education
Occupation or position held	<b>Lecturer</b> in Decision Making subject
Main activities and responsibilities	Lecturing (Part-Time)
Dates (from- to)	2012- June 2014
Name and address of employer	Professional College "Argenti"

Type of business or sector	Education
Occupation or position held	<b>Lecturer</b> in Microeconomics, Macroeconomics and Political Economy
Main activities and responsibilities	Lecturing (Part-Time)
Dates (from-to)	Mars 2003- 2009
Names and address of employer	Faculty of Economy, University "Luigj Gurakuqi", Shkodwr
Type of business or sector	Education
Occupation or position held	<b>Lecturer</b> (Part-time), Macroeconomics, Statistics, (seminars) and Marketing research in the service sector.
Main activities and responsibilities	Lecturing (Part-Time)
Dates (from-to)	2006- 2009
Type of business or sector	Electric Corporate, KESH, Tirane.
Occupation or position held	<b>Chief of</b> "Sale & Purchase of energy Sector" for the Northern Region of Albania
Main activities and responsibilities	Organizing activities, preparing the balance sheets, taking care of database of customers, etc.
Dates (from-to)	Mars 2002- 2006
Names and address of employer	Electric Corporate, Shkoder, Albania
Type of business or sector	Albanian Electric Corporate, Tirane, Albania
Occupation or position held	<i>Chief of Billing System</i> in Shkoder, Albania.
Main activities and responsibilities	Organizing activities on billing system, preparing financial analisys and different balance sheets
Dates (from-to)	February 1998-March 2002
Names and address of employer	Sh.A"SESA", Shkoder, Albania
Type of business or sector	Economist on Accounting Department
Occupation or position held	<i>Economist</i>
Main activities and responsibilities	keeping accounting of the company.
Dates (from-to)	1997 June 2001
Names and address of employer	Education
Type of business or sector	Foundation "H.D. Genscher", Shkoder, Albania
Occupation or position held	<b>English teacher (Part -Time)</b> in English courses organised by H.H Genscher Foundation
Main activities and responsibilities	
Dates (from-to)	September 1993 - October 1996
Names and address of employer	<b>SME,- Tirane, Albania; Northern Regional Business Agency,</b>
Type of business or sector	financial assistance & Consulting
Occupation or position held	<b>Assistant Manager</b>
Main activities and responsibilities	Preparing business plans for SME-s, offering training, organising seminars, consulting, together with Peace Corps volunteers, SMEDA representatives, project supported by USAID etc
Dates (from-to)	September1988 - September 1993
Names and address of employer	Education Section, Shkoder, Albania
Type of business or sector	"Kuc", School, Shkoder, Albania
Occupation or position held	Teacher
Main activities and responsibilities	<b>Mathematic teacher</b>

Dates (from-to) **05-09 October 2021**  
 Title and qualification awarded **Teaching mobility**  
 Principal subjects/occupational Business Communication subject.  
 skills covered (Mastering team skills and interpersonal communication)  
 Name and type of organization providing education and training **University of Varna Management, VUM Varna, Bulgaria**

**Dates July 30, 2019**

**Title and qualification awarded Third Consortium Building Workshop, CBW. PROJECT: Interreg Balkan – Mediterranean HELIX**  
 Principal subjects/occupational *“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”*.Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.  
 Name and type of organization Hosting partner; **Universiteti “Luigj Gurakuqi” Shkoder, Shqiperi**

**Dates July 2, 2019**

**Title and qualification awarded Final Dissemination Conference. PROJECT: Interreg Balkan – Mediterranean HELIX**  
 Principal subjects/occupational *“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”*.Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.  
 Name and type of organization Hosting partner; **Department of Planning and Regional Development (DPRD) University of Thessaly, Volos, Greqi**

**Dates 19-20, June 2019**

**Title and qualification awarded Coordinator of the project: Interreg Balkan – Mediterranean HELIX**  
 Principal subjects/occupational *“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”*. Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.  
 Name and type of organization **Training Course “Experience and Exchange Employment Fair”**  
 Hosting partner; **Varna University of Management, VUM, Bulgaria**

**Dates 14-16 May, 2019**

**Title and qualification awarded Coordinator of the project: Interreg Balkan – Mediterranean HELIX**  
 Principal subjects/occupational *“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”*.Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.  
 Name and type of organization **Blended-mobility course “Entrepreneurial Skills for Sustainable Hospitality Enterprises stat up”** Hosting partner; **Institute of Economics, Ss.Cyrl and Methodius -Skopje, FYROM**

**Dates 06-07 May 2019 (Local training)**

**Title and qualification awarded Coordinator & lecturer of the local training of the Project: Interreg Balkan – Mediterranean HELIX**

Principal subjects/occupational	“ <i>Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)</i> ”. Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.
Name and type of organization	Local training with topic “ <b>Entrepreneurial Skills for Sustainable Hospitality Start-up Enterprises</b> ”. Hosting partner; <b>University “Luigj Gurakuqi” Shkoder, Albania</b>
Dates	<b>16-18 April 2019</b>
Title and qualification awarded	<i>Coordinator of the project: Interreg Balkan – Mediterranean HELIX</i>
Principal subjects/occupational	“ <i>Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)</i> ”.Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.
Name and type of organization	<b>Blended-mobility course “Entrepreneurial Skills for Sustainable Hospitality Enterprises”</b> Hosting partner, <b>University of Thessaly, Department of Planning and Regional Development, Volos, Greece</b>
Dates	<b>19-21 March 2019</b>
Title and qualification awarded	<i>Coordinator of the project: Interreg Balkan – Mediterranean HELIX</i>
Principal subjects/occupational	“ <i>Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)</i> ”.Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.
Name and type of organization	<b>Blended – mobility course “Sustainable tourism pedagogy”</b> . <b>Hosting partner: Universiteti “Aleksander Moisiu”, Durrës, Shqipëri;</b>
Dates	<b>15 January 2019</b>
Title and qualification awarded	<b>PROJECT: Interreg Balkan – Mediterranean HELIX</b> <i>“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”</i> .Subsidy Contract NO. BMP1/1.3/2616/2017
Principal subjects/occupational	Project- Co founded by EU and National Funds of the participants countries.
Skills covered	<i>Third Consortium Building Workshop</i>
Name and type of organization	Hosting partner; <b>Institute of Economics, Ss. Cyril and Methodius -Skopje Skopje, FYROM; Macedonia</b>
Dates	<b>11<sup>th</sup> December 2018</b>
Title and qualification awarded	<b>PROJECT: Interreg Balkan – Mediterranean HELIX</b> <i>“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”</i> .Subsidy Contract NO. BMP1/1.3/2616/2017
Principal subjects/occupational	Project- Co founded by EU and National Funds of the participants countries.
Skills covered	<i>Third Consortium Building Workshop</i>
Name and type of organization	<b>Joint Mentorship Webinar in Sustainable Hospitality for Entrepreneurs. (50 pjesmarres online)</b> . Organised by <b>VUM, Varna, Bulgari</b> .
Dates (from-to)	<b>18-20 September 2018</b>
Title and qualification awarded	<b>Training: Teaching Principles and Practices.</b>
Principal subjects/occupational	Dealing with difficult situations teaching large classes.

## Summary & Reflection

Name and type of organization providing education and training	<b>CERGE-EI Teaching development Program</b>
Dates (from-to)	<b>20- 21 June 2018</b>
Title and qualification awarded	<b>PROJECT: Interreg Balkan – Mediterranean HELIX</b> <i>“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”</i> .Subsidy Contract NO. BMP1/1.3/2616/2017
Principal subjects/occupational Skills covered	Project- Co founded .by EU and National Funds of the participant’s countries. <i>Second Consortium Building Workshop</i>
Name and type of organization Providing education and training	Hosting partner; <b>University of Thessaly</b> , Department of Planning and Regional Development <b>Volos, Greece</b>
Dates (from-to)	<b>27.05.2018- 02.06.2018</b>
Title and qualification awarded	<b>Exchange experience</b>
Principal subjects/occupational Skills covered	Discussion for programs, subjects, different topics, organizations, lecturing, students, conferences, bulletins etc.
Name and type of organization Administration providing education and training	<b>University of Trakya, Edirne</b> , Economic Faculty, Depart. Of Business - <b>Edirne, Turkey</b>
Dates (from-to)	<b>02-06 April 2018</b>
Title and qualification awarded	<b>Teaching mobility</b>
Principal subjects/occupational skills covered	Role of the government in promoting economic growth. Economic growth and environment. Debate for more economic growth versus sustainable environment. Albania case. Monetary and fiscal policy. Albania tax system as a case study.
Name and type of organization providing education and training	<b>University of Sarajevo</b> , Economic Faculty, Department of Finance, <b>Sarajevo, Bosnia-Hercegovina</b>
Dates (from-to)	<b>26- 31.03.2018</b>
Title and qualification awarded	<b>Teaching mobility</b>
Principal subjects/occupational skills covered	Role of the government in promoting economic growth. Economic growth and environment. Debate for more economic growth versus sustainable environment. Albania case. Monetary and fiscal policy. Albania tax system as a case study.
Type of business or sector	
Name and type of organization providing education and training	<b>Corvinus University of Budapest</b> , Economic Faculty, Department of Finance <b>Budapest, Hungary.</b>
Dates (from-to)	<b>16-18 November 2017</b>
Title and qualification awarded	<b>PROJECT: “Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan- Mediterranean Region (HELIX)”</b> .Subsidy Contract NO. BMP1/1.3/2616/2017 Entrepreneurship & Innovation. For encouraging SMEs competitiveness in hospitality via improving sustainability. <b>Interreg Balkan - Mediterranean</b>

Principal subjects/occupational skills covered	European Regional Development Fund
Name and type of organization providing education and training	Project academic coordinator for University “Luigi Gurakuqi” <b>Varna University of Management (VUM), Varna, Bulgari</b>
Dates (from-to)	05-22 May 2017
Title and qualification awarded	<b>Teaching mobility</b>
Principal subjects/occupational skills covered	Economic growth and environment. Environmental policies and sustainable economic development in transition countries... Challenges facing the developing countries. Albanian case. Monetary policy and fiscal policy. Deficit, debt. Debt GDP ratio. Issue of debt sustainability in the CEES and PIIGS countries.
Name and type of organization providing education and training	<b>University of Zagreb</b> , Fakulteti Economic, <b>Zagreb, Kroaci</b>
Dates (from-to)	22- 29 April 2017
Title and qualification awarded	<b>Teaching mobility</b> (certificate)
Principal subjects/occupational skills covered	Economic growth and public policy. The role of the government in promoting economic growth. Challenges facing the developing countries. Albanian case. Unemployment. Job search. Policies to reduce unemployment. Causes of unemployment to youth and Youth unemployment solution... Monetary policy and fiscal policy. Case of Greece. & Albanian & Poland.
Name and type of organization providing education and training	<b>Cracow University of Economics,</b> <b>Krakow, Poland</b>
Dates (from-to)	<b>04<sup>th</sup>-09<sup>a</sup><sup>th</sup> April 2017</b>
Title and qualification awarded	<b>Teaching mobility</b> (certificate)
Principal subjects/occupational skills covered	Economic growth and public policy. The role of the government in promoting economic growth. Challenges facing the developing countries. Albanian case. Unemployment. Job search. Policies to reduce unemployment. Causes of unemployment to youth and Youth unemployment solution. Monetary policy and fiscal policy. Case of Albania
Name and type of organization providing education and training	The Academy of Economic Studies <b>of Bucharest</b> , Faculty of Economy, <b>Bucharest, Romany</b>
Dates (from-to)	21 <sup>st</sup> - 25 <sup>th</sup> June 2016
Title and qualification awarded	Training (certificate)
Principal subjects/occupational Skills covered	1- Human Resource Management in Academia 2- Internationalisation of Curriculum and Quality Assurance In Double Degree Programmes.
Name and type of organization providing education and training	<b>Varna University of Management, VUM, in Bulgaria</b> <b>Varna, Bulgaria</b>
Dates (from-to)	2 weeks in May 2012
Title and qualification awarded	Exchange experience, training and lecturing.
Principal subjects/occupational Skills covered	Lecturing & research on Economics and strategic management
Name and type of organization providing education and training	<b><i>Sandhills Community College and Pembrock University</i></b> <b><i>North Carolina, USA</i></b>
Dates (from-to)	2011-2014

Title and qualification awarded	<b><i>Doctor of Science.</i></b>
Principal subjects/occupational skills covered	Theme of the Ph.D. “ <i>Competitive advantage and the role of value in the success of the Small and Medium Enterprises. Case of the SME–s in the Northern Area of Albania</i> ”
Name and type of organization providing education and training	<b>Faculty of Economics, University of Tirana, Tirane, Albania</b>
Dates (from-to)	2005-2007
Title and qualification awarded	<b><i>Master in Business Administration.</i></b>
Principal subjects/occupational skills covered	“Tregu i shërbimeve në Shqipëri. Rasti i CEZ”
Name and type of organization	Faculty of Economics, Tirana University in Collaboration with University of <b><i>Nebraska Lincoln, USA</i></b> <b><i>Tirane, Albania</i></b>
Dates (from-to)	2005
Title and qualification awarded	Certificate
Principal subjects/occupational skills covered	<i>Knowledge in English</i>
Name and type of organization	<b>Faculty of Foreign Language</b> University of Tirana, Tirane, Albania
Dates (from-to)	2000
Title and qualification awarded	<b><i>University Diploma</i></b>
Principal subjects/occupational skills covered	<i>Business Administration</i>
Name and type of organization	Faculty of Economy, “Luigj Gurakuqi”, Shkoder, <b><i>Shkoder, Albania</i></b>
Dates (from-to)	1996
Title and qualification awarded	Research and training for Small and Medium Enterprises
Principal subjects/occupational skills covered	Contacts with the Chair of the town Hall of Carbondale; representatives from the Chamber of Commerce, representative from the businesses. Contacts and visits with the businesses in the Incubator in the Carbondale University. Visits in different businesses and of course different contacts with professors from the University of Illinois.
Name and type of organization	<b><i>University of Illinois, Carbondale, USA</i></b> <b><i>Illinois, United States of America</i></b>
Dates (from-to)	1998
Title and qualification awarded	Institute Diploma for <b><i>Mathematics teacher</i></b>
Principal subjects/occupational skills covered	<i>Mathematic &amp; Physics subjects</i>
Name and type of organization	Faculty of Mathematics and Physics, Institute of Shkoder, <b><i>Shkoder, Albania</i></b>

<b>PUBLICATION</b>	
<b>Papers published in the Albanian scientific magazines (in Albanian or foreign language)</b>	Volaj L & Kraja Borici Y., (2016). “ <i>Politikat fiskale ekspansioniste nxitëse të zhvillimit ekonomik të vendit. Expansionary fiscal policy stimulating economic development</i> ” Buletini Shkencor. Seria e Shkencave Ekonomike - Juridike “ Universiteti i Shkodrës “Luigj Gurakuqi”,

	<p>Nr 10.</p> <p>Berberi A., <b>Borici Y.</b>, (2012). "Economic situation in our country" Scientific bulletin. Seria e Shkencave Ekonomike – Juridike. Published by University of Shkoder "Luigj Gurakuqi"; Nr 6; ISSN 2221-8671, fq 52- 60.</p> <p>Osmani E., <b>Borici Y.</b>, (2012). "<i>Menaxhimi i riskut te kreditit banker</i>" Scientific bulletin. Buletini Shkencor. Seria e Shkencave Ekonomike – Juridike. Published by University of Shkoders "Luigj Gurakuqi"; Nr 6; fq 9-15; ISSN 2221-8671.</p> <p>Berberi A., <b>Kraja Borici Y.</b>, (2011), "<i>Unemployment, a reason of problems in the economy</i>" Scientific Bulletin; Buletini Shkencor. Seria e Shkencave Ekonomike – Juridike. Botuar nga Universiteti "Luigj Gurakuqi"Shkoder; Nr 5; Nr. 5, page 213-223 (bashkëautor)</p> <p><b>Kraja Borici Y.</b>,(2010). "<i>Challanges of Albanian's economy</i>" "Sfidat e ekonomisë Shqiptare, Scientific Buletin Shkencor. Seria e Shkencave Ekonomike – Juridike. Published by .University of Shkoder "Luigj Gurakuqi"; Nr 6;Viti IV, (fq 117 – 127);</p> <p><b>Kraja Borici Y.</b>, (2009). "Service marketing in Albania. <i>Case of CEZ</i>". Scientific buletin, Buletini Shkencor ; Viti i III i N r3 ( fq 263-275).</p>
<p><b>Papers published abroad</b></p>	<p><b>Kraja Borici Y., &amp; Osmani E., (2021)</b> "EXPLORING THE INFLUENCE OF VALUES IN THE SMEs SUCCESS". <i>International Scientific Journal Monte (ISJM)</i>. ISSN 2661-2666 (Online) DOI:10.33807/monte.202120 Volume 5, (No).2 (2021): December</p> <p><b>Kraja Borici Y., &amp; Borici Begani A., (2021)</b> "Enhancing employability skills valued by employers - Case of Albania". <i>Academic Journal of Business, Administration, Law and Social Sciences. IIPCCL, Publishing Graz-Austri</i>. Vol. 7 No. 3 November 2021 ISSN 2410-3918 Access online at <a href="http://www.iipcl.org">www.iipcl.org</a>27</p> <p><b>Kraja Borici Y., (2018)</b>. "The impact of tangible and intangible assets on the SMEs' success. <i>The Albanian Case</i>". <b>Entrepreneurship in Post-Communist Countries</b>. New Drivers Towards a Market Economy.</p> <p>Publisher: <a href="https://www.springer.com">Springer International Publishing</a> AG, part of Springer Nature 2018</p> <p><a href="https://www.springer.com/la/book/978331975906">https://www.springer.com/la/book/978331975906</a></p> <p><a href="https://doi.org/10.1007/978-3-319-75907-4">https://doi.org/10.1007/978-3-319-75907-4</a></p> <p>eBook ISBN: 978-3-319-75907-4;</p> <p>Hardcover ISBN: 978-3-319-75906-7; Edition Number: 1. Number of Pages: XVII, 231</p> <p><b>Kraja Borici Y. &amp; Osmani E., (2015)</b>. "<i>Importance of external and internal environment in creation of competitive advantage to SMEs. (Case of SMEs, in the Northern Region of Albania)</i>. <i>European Scientific Journal</i>, ESJ's Index Copernicus Impact Factor. ICV 2013=8.25. Revieweēd by the European Scientific Journal "editorial bord 2015".</p> <p><b>ESJ, Portugal</b>. Vol 11, No 13. <b>ESJ May</b>. ISSN: 1857 – 7881(Print) &amp; ISSN:1857-7431(Online).</p>

	<p><a href="http://eujournal.org/index.php/esj/issue/view/184">http://eujournal.org/index.php/esj/issue/view/184</a></p> <p>Kraja Borici Y., Osmani E(2015). “<i>Foreign Direct Investment and Economic Growth in Albania</i>” <i>Scientific Journal "ECONOMICS"</i> ,Theory and Analysis Journal. Volume 3, Issue 2, Pages 27-32 (Online) 2303 – 5013, DOI: 1.1</p> <p><a href="https://www.degruyter.com/downloadpdf/j/eoik.2015.3.issue-2/eoik-2015-0014/eoik-2015-0014.xml">https://www.degruyter.com/downloadpdf/j/eoik.2015.3.issue-2/eoik-2015-0014/eoik-2015-0014.xml</a> 515/eoik-2015-0014, December 2015. Published online.</p> <p>Brilanda B., Molla F &amp; <b>Kraja Borici Y.</b>, (2015). “<i>Financial analysis and risk management in the Albanian economic units.</i>”; “<i>Analiza Financiare dhe manaxhimi I riskut në njësitë ekonomike shqiptare</i>”. <i>International Scientific Journals</i> organized by Institute for scientific research and development. Revista shkencore ndërkombëtare. Naucni Bilten. Ulcinj- Montenegro Br/Nr.7 Volume 1, pg 206. ISSN 1800-9794; COBISS.CG-ID 20586256.</p> <p>Osmani E. &amp; <b>Kraja Borici Y.</b>, (2015). “<i>Islamic banks and global crisis</i>” <i>Regional Journal of Social Sciences, Reform: Revistë Regjionale e Shkencave Shoqërore Republika e Kosovës, Gjilan. Reforma NR 1., ISSN: 1800-9794- print format. KDU: 33/34 (05) pg. 374- 380.</i></p> <p><b>Kraja Borici Y.</b> &amp; Osmani E., &amp; Molla F., (2015). “<i>The role of the Government Policy for support the SME-s</i>”<i>Academic Journal of Interdisciplinary Studies; MCSER Publishing, Rome-Italy.</i></p> <p>E-ISSN 2281-4612 ISSN 2281 -3993(print); ISSN 2281-4612 (online); DOI: 10.5901/ajis.2014.Vol 3, No2; pg(391- 396).</p> <p>Molla F. Bushati B &amp; <b>Kraja Borici Y.</b>, (2014). “<i>Standartet dhe përdorime të analizës financiare në cilësinë e raportimit financiar.</i>”; <i>International Scientific Journals</i> organized by Institute for scientific research and development. Revista shkencore ndërkombëtare. Naucni Bilten. Ulcinj-<b>Montenegro</b> Br/Nr.6 Volume 1, pg 198-206.</p> <p><b>Kraja Borici Y</b> &amp; Saraci P.,(2013), "<i>Informal economy in Albania</i>", <i>International Scientific Journal.</i> Re vistë shkencore ndërkombëtare. Publikuar nga Institute for Scientific Research and Development (institute për kërkim dhe zhvillim). Ulcinj, Montenegro. Br/Nr. 5/ page (236-244). ISSN 1800 – 9794, COBISS.CG-ID20683538</p> <p><b>Kraja Borici Y.</b>, (2013). “<i>Competition in the market and strategic design</i>”; <i>International Scientific Journal.</i> Published by Institute for Scientific Research and Development (institute për kërkim dhe zhvillim). Ulcinj, Montenegro. Br/Nr. 5/ page (236-244). ISSN 1800 – 9794 (coauthor)</p> <p><b>Kraja Borici Y.</b> &amp; Osmani E., (2013). "<i>Competitive advantage and its impact in small and medium enterprises (SMEs). (Case of Albania)</i>". <i>European Scientific Journal. ESJ</i>, Revieëed by the. European Scientific Institute” editorial committee 2013. Peer revieëed. <b>Portugal</b> June 2013. Vol9, No 16. ISSN 1857 – 788, page (76-85). <a href="http://www.eujournal.org">www.eujournal.org</a></p> <p><b>Kraja Borici Y.</b>, Osmani E., (2012). "<i>Management of the taxation on tourism operators</i>" <i>Academics International Scientific Journal.</i> VI.MMXII, Peer reviewed. pg (126-135); ISSN 2079-3715.</p>
	<p><b>PARTISIPATION IN THE SCIENTIFIC ACTIVIESJ (NATIONAL ONES AND INTERNATIONAL)</b></p>
<p><b>Participant in the</b></p>	<p><b>Kraja Borici Y., &amp; Berberi A., (2021).</b> “<i>The integration of hard and soft skills in urban and</i></p>

scientific Conferences

rural areas.”

**International conference hosted by the University of Shkoder “Luigj Gurakuqi” in collaboration with the Institute for Rural Research (IRR)** 10th and 11th of December 2021, Shkoder, Albania  
(PDF) *Book of Abstracts - Transhumance and Rural Development Conference (10-11 December 2021)*. <https://www.researchgate.net/publication/357001895> Book of Abstracts - Transhumance and Rural Development Conference 10-11 December 2021

**Kraja Y. & Mujaxhi S.**, (2018). “The problematic of the youth employment” International Scientific Conference of Faculty of Economy” Dynamics of sustainable Economy and Social Development”. DySESD organized by Faculty of Economy, university “Luigj Gurakuqi”, Shkoder, Albania, (28-29 October 2018) Book of Abstracts. ISBN 978-9928-207-25-8 pg 18-

**Kraja Y.**, (02.11. 2018); “The impact of Albania-Turkey trade exchanges on Albanian’s economic development”; Scientific Seminar organized by Yunus Emre Institute and Faculty of Economy, University “Luigj Gurakuqi” Shkoder, Albania.” , “ Trade Exchange between Albania & Turkey. The past, the Present and the Future”.

**Kraja Borici Y.**, (2013). “Competitive Advantage and its role in the Albania’s SME success” Simpozium for doctorant students, organized by Tirana University. Faculty of Economy, për studentët doktorantë organizuar nga Universiteti i Tiranës, Fakulteti Ekonomik, Departamenti i Managament .

**Kraja Borici Y.**, (2013). "The role of investment on tourism", International Conference "Cultural Tourism across Borders" -CTAB . Proceeding. Organizuar nga “Universiteti i Shkodrës “Luigj Gurakuqi”, Fakulteti Ekonomik. 20<sup>th</sup> Anniversary of Economic Faculty. (coauthor)

**Kraja Borici Y.**, & Oelfke T., (2012). *"The impact of Greece situation in the Region. Konferenca Ndërkombëtare*, International Conference Shkoder, Toëards future Sustainable Development*I. Organizuar nga Universiteti I Shkodres “Luigj Gurakuqi” ISBN 978-9928-4135-0-5.*

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	<p>Ulcinj Municipality and Institute for Scientific Research and Development, 1.04.2016Ulcinj Monte Negro (bashkëautor).</p> <p><b>Kraja Borici Y.,</b> (2015). <i>“The Influence of the Tangible and Intangible Assets on the SMEs Success. The Albanian case”</i>. “Influenca e asetëve të prekshme dhe të paprekshme në suksesin e SMEve. Rasti i Shqipërisë. REDETE Conference. International Scientific Conference. Researching Economic Development and Entrepreneurship in Transitional Economies. Assessment of the last 25 years, going beyond the Transition. <b>IV REDETE Conference, Graz, AUSTRI</b>, 22- 24 October, ISBN: 978 99938-46-54-3 fq 923-934,</p> <p><a href="http://www.redete.org/doc/Fourth-REDETE-Conference_wwwb.pdf">http://www.redete.org/doc/Fourth-REDETE-Conference_wwwb.pdf</a></p> <p><b>Kraja Borici Y.,</b> Osmani E., (2014). <i>“The role of the Government Policy for support the SME-s”</i>. “Roli I politikave qeveritare në mbështetje të SMEve”. International Conference “Fostering Sustainable Development through Creation of Knowledge Society”. Pejë, Republik of Kosove. 17-19 Maj. ISSN 2336-9965; COBISS.CG-ID 25044240.</p> <p><b>Kraja Borici Y.,</b> Osmani E. &amp; Bejleri E., (2012). <i>“Innovation key component for increasing competitive advantage”</i>. Regional Science Conference with International Participation, With the theme: Society Internationalization-Effectivity and Problems. Organized by Public University of Peja “Haxhi Zeka”, University of Zenica Faculty of Law &amp; European University Dukagjini; <b>Peje, Kosove</b>, Year 2. Nr 2. pg (255- 259) ISSN 2232 8742.</p> <p><b>Kraja Borici Y.,</b> Berberi A., (2011). <i>“Possibilities and challenges of local government and businesses to face the natural catastrophe (Case of flood in Shkoder)”</i>, International Science Conferenc, Konferenca Shkencore Ndërkombëtare "Stable Local Development challenges and opportunities, organized by University of Pristina, University of Zenica, European University of Dukagjini. Nr 1fq (497-501). ISS- 2232-8742.</p>
<p><b>PARTICIPATION IN THE RESEARCH AND SCIENTIFIC PROJECTS. (NATIONAL OR INTERNATIONAL)</b></p>	
<p><b>Participation in the International Projects</b></p>	<p><b>Project: Interreg Balkan – Mediterranean HELIX</b>  <i>“Entrepreneurial Learning Exchange Initiative for Sustainable Hospitality SMEs in the Balkan-Mediterranean Region (HELIX)”</i>. Subsidy Contract NO. BMP1/1.3/2616/2017/Project- Co founded by EU and National Funds of the participants countries.  <b>Position:</b> Academic coordinator  Period: 2017-2019</p> <p><b>Project:</b> “Institute for research and development”, “Ulcinj, Montenegro (Mal te Zi).  <b>Position:</b> Scientific collaborator  <b>Period:</b> since 2011 and on  <b>Results (publication, conferences etc.):</b> Publication of the Bulletin “Institutions for research and development” and organizing of the Institute’s Conference.</p> <p><b>Project:</b> “Northern Regional Business Agency”, Branch of Shkoder, SMEs projects, USAID project.  <b>Position:</b> Assistant Manager  <b>Period:</b> 1993-1996  <b>Result:</b> Training to the SME, preparation of business plan, consulting, advice etc.</p>

<p><b>EXPERIENCE OF THE INTERNATIONAL MOBILITY AS SCIENTIFIC RESEARCHER</b></p>	<p><b>Position:</b> Training and &amp; scientific research at Varna University of Management, VUM, <i>Bulgaria</i>  <b>Period: (one week) June 2016</b>  <b>Project:</b> Staff training, Erasmus Mobility</p> <p><b>Position:</b> Lecturer and scientific research in the <i>Sandhills Community College and Pembroke University, North Carolina, United States of America, USA</i>  <b>Period:</b> May 2012 (two weeks)  <b>Subject:</b> Economics and strategic management  <b>Funded by:</b> <i>Sandhills Community College,</i></p> <p><b>Position:</b> Training and exchange experience in Carbondale, <i>University of ILLINOIS, USA</i> for”  <b>Management of Small and Medium Business” 1995</b>  <b>Period of staying:</b> one month (November-December)  <b>Subject:</b> Training, research, and exchange experience.  <b>Funded by:</b> <i>University of ILLINOIS, USA.</i></p>
<p><b>MEMBER OF THE EDITORIAL BOARD IN THE SCIENTIFIC BULETIN (KOMBËTARE &amp; NDËRKOMBËTARE)</b></p>	<p><b>Title of the Buletin:</b> Scientific Bulletin for Economic Science  <b>Position:</b> Member of the Board of the Bulletin and secretary.  <b>Period:</b> 2021</p> <p><b>Title of the Conference:</b> “<b>Dynamics of Sustainable Economic and Social Development – DySESD2019</b>”, organized by <b>Faculty of Economy.</b></p> <p><b>Position:</b> Member of the Scientific Commit Board of the Bulletin and secretary.  <b>Period:</b> 2019</p> <p><b>Title of the Conference:</b> “<b>Dynamics of Sustainable Economic and Social Development – DySESD2019</b>”, organized by <b>Faculty of Economy.</b></p> <p><b>Position:</b> Member of the Scientific Commit Board of the Bulletin and secretary.  <b>Period:</b> 2019</p> <p><b>Title of the Buletin:</b> Buletini Shkencor i Shkencave Natyrore  <b>Position:</b> Member of the Colegium of the Reforma Buletin. <i>Reforma. Revistë Regjionale e Shkencave Shoqërore (Regional Journal of Social Sciences).</i>  <b>Period:</b> 2015</p> <p><b>Title of the Institute:</b> “<i>Institute for scientific research and development</i>”, Ulcinj, Montenegro  <b>Position:</b> Member of the committee”  <b>Period:</b> Viti 2016</p>

## **MY HOBBY IS CHESS**

- Four times **Chess Champion of Albania as individual**, respectively in: **1983, 1986, 1987, 1988**
- Member of the Vllaznia team and member of the Albanian National team. I was **5 times Chess champion with my team**, Vllaznia team.
- I took part in the **29<sup>th</sup> Chess Olympiad** organised in **Novi Sad in Yugoslavia**
- I took part in **Zonal tournament** organised in **Ankara, Turkey, in 1993**
- I took part in **Zonal tournament** organised in **Athina, Greece, 1993.**

- I took part in **Zonal tournament** organised in **Ankara in Turkey in 1994**
- Also, I took part in **31<sup>th</sup> Chess Olympiad** organised in **Moscow, Russia..**

### **Awarded Honored Certificate**

- 1989 “ *For high results in the Albanian Sport of Chess*“  
Medal of “*Naim Frashëri*“ given by the Albanian Assembly.
- 2012 Republic of Albania, Vllaznia Sport Club has awarded  
“ *Honor of the Shkodran Sport, for an excellent contribution in the Chess Sport.*“
- 2015 Association of Chess Masters in Albania honors with title
  - “*Honorable Master of Chess as one of the best chessplayers in the Albanian Chess history, worthy representative of the Vllaznia’s Club, several times Chess Champion of Albania as individual and as team*“.

**Yllvije Boriçi KRAJA**